

SHAMA LATIF OISHI

Address: H#190,R#2,Baridhara DOHS, Dhaka Cantonment TSO, Cantonment, Dhaka 1206

Mobile No : 01796943636

e-mail : shama.latif93@gmail.com



Career Objective:

Willing to build up a career in an organization that will allow me to give me chance to perform in any sector, especially in Social, Communication & Account. Detail-oriented and possesses strong interpersonal organizational and time management skills

SKILLS:

Team Leader ,Problem Solving ,Negotiation ,Decision Making ,Multitasking ,Customer Relationship Management ,Event Organizer & planner ,Public Speaking ,Time Management ,Sales & Marketing.

Employment History:

Operation Corporate Sales

Grameenphone Ltd.

Operations

Business circle Dhaka

2018 – 2019

Work Description

- Manage to execute appropriate number of quality Business Sales.
- Interacted with customers via phone, email or message
- Ensured positive customer experience across all customer communication platforms.
- Achieving revenue growth, meet the KPI (Key Performance Indicator), new acquisition, retention, gross add per sale etc.
- Operations & Retail Sales, Team leader management, Corporate Sales

Event Organizer

Natto O Sanskritik Oikko Jot.

Dinajpur

2013-2019

Work Description

- Event organized in every college function.
- Collect fund • Manage all guest

Academic Qualification:

Exam Title	Concentration/Major	Institute	Year	Achievement
Bachelor of Social Science (BSS)	Economics	Dinajpur Govt College	2015	2.86
HSC	Business Studies	Dinajpur Govt College	2011	4.00
SSC	Science	Dinajpur Govt Girls' High School	2009	4.25

ACHIEVEMENTS & ACTIVITIES

- 2 times Awarded with appreciation for being the best apprentice of the month, for achieving the target.
- Rewarded for Highest number of migrations.
- President at Natto Sanskriti Oikko Jot- Dinajpur Govt. College
- Listed Dancer at Bangladesh Television.
- Event organizer in Natta Sangskritik Oikkojot at Dinajpur Gov't College, Dinajpur.
- Red Crescent Youth leader at Dinajpur Red Crescent Society.
- Classical Dancer at Dinajpur Shilpokola Academy, Dinajpur.
- Volunteer of Red Crescent 2014 Iftar Distribution for Poor People

Personal Details :

Father's Name : Md.Sariful Islam
Mother's Name : Farhana Rowgown Ela
Date of Birth : December 24, 1993
Gender : Female
Marital Status : Married
Nationality : Bangladeshi
National Id No. : 5095366166
Religion : Islam
Current Location : Dhaka

Reference (s):

: Faria Fariel
: British Council
: Customer Services Officer
: 5 Fuller road Dhaka
: 01765604983
: faria.fariel87@gmail.com

Zannatul Ferdous
Grameenphone Ltd
Center Head
GPC Bogra | Business Circle Rajshahi | Operations
01711080258
zannatul.ferdous@grameenphone.com

